

## FY12 Preliminary Results: General Fund Operating

	Original	Revised	Actual	Pos/(Neg)	% of
	Budget	Budget	Amounts	Variance	Budget
41 Taxes-Ad Valorem	46,977,637	46,977,637	46,800,092	(177,545)	99.6%
42 Other Taxes	15,439,305	15,439,305	16,258,875	819,570	105.3%
43 Intergov Revenue	10,963,573	11,294,176	10,860,618	(433,558)	96.2%
44 Licenses and Permits	4,781,500	4,781,500	4,723,209	(58,291)	98.8%
45 Sales and Services	5,502,240	4,280,646	4,469,653	189,007	104.4%
46 Investment Earnings	239,700	239,700	142,546	(97,154)	59.5%
48 Miscell Revenue	1,281,680	1,322,240	1,397,260	75,020	105.7%
Total Revenue	85,185,635	84,335,204	84,652,254	317,050	100.4%
Other Financing Sources:					
App Fund Balance	-	1,431,521	-	(1,431,521)	0.0%
Transfer from other Funds	2,407,320	2,416,020	2,408,688	(7,332)	99.7%
Debt Issued	-	11,067,872	11,067,871	(1)	100.0%
Sale of Capital Assets	53,000	53,000	77,437	24,437	146.1%
Total Other Financing Sources	2,460,320	14,968,413	13,553,995.63	(1,414,417.37)	90.6%
Total Revenue & Other Fin.	87,645,955.00	99,303,617.00	98,206,249.37	(1,097,367.63)	
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<u>Expenditures</u>	87,645,955.00	99,303,617.02	96,257,071.62	3,046,545.40	96.9%
Revenues over Expenditures			1,949,177.75		
Expenditures (net refunding)	87,645,955.00	88,797,573.02	85,751,027.62	3,046,545.40	96.6%
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### FY12 Preliminary Results: General Fund Operating

- Better than budget performance due to managing expenditures
- Unassigned fund balance: 16%
  - Around \$800,000 million

# **Rating Agency Reports**

#### • Strengths noted:

- > Strong financial management practices
- Conservative budgeting
- > Low debt burden, commitment to pay-go capital
- > Relatively low unemployment

#### What might improve the rating in the future?

- Diversification and stability of revenue streams
- Continued property tax base growth
- > Increase in level of reserves

### FY12 Preliminary Results: General Fund Capital

Closed pay-go projects	\$337,000
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Budget savings from debt projects \$825,000

Total available \$1,145,000

## FY12 Preliminary Results: Other Funds

Fund	Revenues Over (Under) Expenditures
Civic Center	(\$246,937)
Golf	(\$66,191)
Parking	\$966,589
Stormwater	\$508,731
Street Cut	(\$50,259)
Transit	\$120,515
Water	\$3,910,000

#### FY14 Preliminary Forecast: General Fund Operating

- No expectation for revenue growth to exceed last budget cycle (less than \$1 million)
  - 3% cost of living: \$1,600,000
  - Market-based salary analysis funded in FY 12-13 to provide data for salary recommendations;
    Study of 55 job classifications to be completed by December 2012

#### FY14 Preliminary Forecast: General Fund Capital

- Debt capacity: \$10.4 million
  - Debt capacity projection
- Pay-as-you-go: \$2,818,225
- <u>FY13 CIP</u>

## Capital Improvement Planning Schedule

FY2014 Capital Improvement Planning Schedule				
	20-Sep	CIP Forms distributed internally		
	25-Sep	Finance Committee: review revenue, process, forms, calendar		
20-Sep	11-Oct	CIP Teams develop prioritized list of requests	3 weeks	
	12-Oct	Teams submit requests to Budget Office		
15-Oct	19-Oct	Budget enters request into scoring database	1 week	
22-Oct	26-Oct	Management Team scores CIP projects	1 week	
29-Oct	2-Nov	Budget analyzes scores/prepares summary	1 week	
	5-Nov	Team Mgmt. Meeting - present initial scoring results		
6-Nov	16-Nov	Budget develops draft 5 year CIP	2 weeks	
	19-Nov	Team Mgmt. Meeting - present draft CIP		
	27-Nov	Finance Committee: review draft CIP		

#### FY14 Action Items: November Report

- Recommendations for fund balance above 15%
  - Provide update on market-based study and compensation recommendations
- Recommendations for one-time capital project savings
  - Update project prioritization and draft CIP for FY14

## **Audit Procurement Policy**

- Five-year agreement (single year contracts)
- Full-scale competitive process
- Mandatory rotation unless counterproductive
- Selection primarily based on qualifications

#### **Audit RFP Timeline**

- RFP development and release: November 2012
- Staff evaluation of responses: December 2012
- Finance Committee review: January 2013
- Contract award: February 2013